



Xcenda GmbH is a growing, independent, scientific contract research and consulting agency in the healthcare sector. We have a strong focus on Market Access, Real World Evidence and Health Economics. In our daily work we cooperate closely with national and international research institutions, health insurances and the pharmaceutical industry.

We are specialized in supporting the approval and securing reimbursement for innovative products (e.g. AMNOG Benefit Dossiers), Healthcare Research (e.g. Claims Data Analysis), and Health Economics (Evaluation, Modelling). Furthermore, we are experts in Medical Writing, the communication of research results as well as the transfer of knowledge and information from science into business practice.

Our projects are driven by the research needs of our clients either on the German market, but also for multi-country Market Access projects in a global setting. As international regulation evolves to become interactive and more complex under very short timeframes so do the needs of our clients requiring us to be able to offer our consulting services on a multi-country platform.

We are looking for now or later in full-time or part-time for a

Manager Pricing & Market Access (m/f/d)

at the Hannover location in Germany – based on experience level home office is possible

You are interested in...

- Making an impact by developing, delivering and managing innovative Market Access and HEOR initiatives or Go-To-Market strategies for our customers?
- Preparing the launch of our clients' pipeline products?
- Working as part of Xcenda's EMEA Market Access and HEOR team?

As a Manager Pricing & Market Access you are responsible for projects aiming to support price and reimbursement activities for health care products, starting from pre-launch phases up to loss of exclusivity. You are open for new approaches also questioning conventional thought patterns. You appreciate to work in a performance-oriented work environment based on the idea of mutual respect, pragmatic discussions and collaboration.

Xcenda offers...

- An interesting and multi-faceted work in a scientific environment and growing team of currently over 750 associates, with about 60 of them being located in Germany
- Integration in a multidisciplinary, highly motivated and experienced team
- Depending on the experience level: future remote position from home possible
- Training opportunities adjusted to your individual strengths
- A positive work environment with national and international career opportunities
- Flat hierarchies, short decision paths and a global environment
- High level of work security and attractive extras as a subsidiary company of AmerisourceBergen



Essential Job Responsibilities:

- Work with internal and external experts to identify and understand unmet payer and policymaker needs
- Work in international teams to develop market access strategies and global P&R plans
- Operationalize and support the development of Market Access strategies including pricing/access approaches and Market Access toolkits
- Identify needs of prescribers and other stakeholders in health care and develop tailored solutions and services
- Develop pricing and reimbursement strategies aligned with market conditions, consistent with global pricing strategies
- Support with strategic advice for mid- to late-stage pipeline assessments
- Assess and support HEOR studies to support Market Access claims

Qualifications:

- Degree in a medical, pharmaceutical, or natural science or economics, ideally with specialized training in health economics
- Experience in pharmaceutical pricing, reimbursement, market access, health economics
- Solid knowledge of Market Access processes and policies in Germany and basic understanding of European health care systems
- Basic knowledge in health economic modelling, HTA, epidemiology and statistics
- Flexible team member with positive attitude working independently and as part of a multidisciplinary team
- Strong analytical and project/team management skills, innovative thinking and problem solving skills
- Ability to manage involvement in multiple projects and meet deadlines with flexibility in changing priorities
- Excellent communication skills, including the ability to communicate complex analytical challenges appropriately, both verbally and in writing
- Proficient in spoken and written German
- Excellent in spoken and written English
- High integrity, sincerity and ethical conduct

Are you interested?

We are looking forward to your meaningful and complete application including a motivation cover letter.

Please send your documents with specification of your salary requirements and your availability electronically to Petra Henkel at bewerbung@xcenda.de.